

Teaming Packet: Saguaro Fence & Perimeter LLC

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Teaming posture this quarter. With no socioeconomic certifications on file, the near-term route to larger awards is subcontracting and joint venture rather than prime competition, and the target list below is deliberately split between two types of partner: materials suppliers who win product awards but do not install, and security integrators who win perimeter systems but subcontract the physical barrier. Both need what you do and neither competes with you for it. What changed this quarter: three of the fifteen primes below carry SAM registrations expiring within 90 days (A.M.S. Network 2026-09-07, American Technology Integrators 2026-09-10, Bull Fence 2026-08-15), which is a practical opening, since a lapsed registration blocks award and firms in that window are usually reassessing their federal footprint.

Why these primes

Saguaro Fence & Perimeter LLC holds: no socioeconomic certifications on file. The primes below are the most active winners in your codes. A compliant joint venture pairs their past performance with your status to pursue set-aside work neither side can win alone.

Prime contact sheet

Prime	Phone	Website	City/State	SAM status	SAM expires
AMERICAN POSTS LLC	4197200659	http://www.americanposts.com	TOLEDO, OH	A	20270406
ALLIED TUBE & CONDUIT CORPORATION	7082252122	https://www.atkore.com/	HARVEY, IL	A	20270302
A.M.S. NETWORK, LLC	5086531301	www.ams-ind.com	FRAMINGHAM, MA	A	20260907
KNIGHT CONST. & SUPPLY, INC	5092762229	www.knightconst.com	DEER PARK, WA	A	20270304
DOLIVEIRA SYSTEMS LLC	8003116072	www.dsystems1.com	HOLLSOPPLE, PA	A	20270529
ACCESS COMMUNICATIONS GROUP, LLC	9158450007	https://www.acglp.com	EL PASO, TX	A	20270625
DETEKION SECURITY SYSTEMS, INC.	2012428300	http://www.detekion.com	VESTAL, NY	A	20270416
JERSEY SHORE STEEL CO	5709804588	https://jssteel.com/	JERSEY SHORE, PA	A	20270501
BULL FENCE, INC	7608014589	bullfenceinc.com	POWAY, CA	A	20260815

Prime	Phone	Website	City/State	SAM status	SAM expires
NOLAND TOUGH FENCE, LLC	9283223658	www.nolandtough.com	HUMBOLDT, AZ	A	20270211
STAMPEDE VENTURES, INC.	9073348376		NOME, AK	A	20270402
VETERANS CONSTRUCTION AND DESIGN INC.	4085936359	https://www.veteranscd.com/	MORGAN HILL, CA	A	20270125
AMERICAN TECHNOLOGY INTEGRATORS LLC	7708094165	www.atisof.com	WOODSTOCK, GA	A	20260910
MYERS CONSTRUCTION, INC.	3088725469	www.myersconstruction.com	BROKEN BOW, NE	A	20270218
BAR NONE FEEDS & FARM SUPPLY LLC	5412199018		LAKEVIEW, OR	A	20261117

Call these three first.

- 1. DETEKION SECURITY SYSTEMS, INC.** (Vestal, NY, 201-242-8300, SAM active through 2027-04-16). They hold a \$2,848,350 lethal/less-lethal fence maintenance contract and sell electronic perimeter detection, not fence construction. *The pitch:* you are the licensed installation and maintenance crew that lets them bid turnkey perimeter scope without carrying a fencing trade in house.
- 2. ACCESS COMMUNICATIONS GROUP, LLC** (El Paso, TX, 915-845-0007, SAM active through 2027-06-25). They are the incumbent at MISSION SUPPORT WASHINGTON, the highest-spending office in your buyers report, on a \$1,030,750 award ending 2026-09-11. *The pitch:* they are staffing a recompetes right now on a contract that mixes communications and physical perimeter work, and a named fencing subcontractor strengthens their proposal at no cost to them.
- 3. AMERICAN POSTS LLC** (Toledo, OH, 419-720-0659, SAM active through 2027-04-06). The largest recipient in your entire market at \$9,795,125 across 27 awards, all of it stock-numbered materials supply to DLA Troop Support. *The pitch:* they ship posts and fittings and never touch a job site, so installed-work solicitations are revenue they currently decline. Ask for distributor terms first and a teaming referral second.

Deliberately not on this list: Noland Tough Fence (Humboldt, AZ) and Bull Fence (Poway, CA) are direct regional competitors of comparable size, not teaming partners. They appear in the contact sheet for market awareness only.

Contact data from federal award records and the SAM entity registry. Value figures are current total award value including multi-year IDIQ/BPA ceilings. Obligated figures are dollars actually obligated in the covered fiscal years. The two are different scopes and are never directly comparable.

Demonstration sample from Pythia Digital LLC. Built on real public federal contracting data (USASpending.gov, SAM.gov). Company identity anonymized.